



Robert Bexson

BSc, FRICS

Director - Development & Residential Consulting, London

Leading a team providing strategy, valuation, disposal and associated advice relating to mixed use development, both at a strategic and property level to a wide range of clients.

Robert has extensive experience of:

- optimising development potential for landowners by setting and implementing estate wide and asset specific strategies including setting compulsory purchase strategy, litigation, and strategic acquisitions. Experience extends from initial appraisals through to disposals and post disposal overage and project monitoring.
- development site sales and acquisition from outright sales to joint ventures
- property valuation for all purposes
- loan security and loan restructuring for the financial and corporate sectors
- corporate recovery advice to optimise property asset realisation programmes including implementation and monitoring

Recent projects include advising:

Network Rail, on realising value from its smaller station network throughout the UK in 2008/9 including the range of disposal routes and structures to achieve receipt optimisation.

Crossrail, as advisor for office station development sites in Faringdon, Aldergate and Liverpool Street from 2006.

Royal Mail, as lead estates consultant, on its London estates strategy from 1998 to 2006 advising on reinforcement of the Inner London postal network by renewal and modernisation of major operational facilities, and current advice on Paddington and Reading Mail Centres.

British Waterways in connection with the Wood Wharf PPP procurement, resulting in the selection of Canary Wharf Group and Ballymore as development partners in spring 2005. Located immediately to the East of Canary

Wharf, this major site has potential for office and residential development exceeding 7 million sq ft.

London Energy, as strategy consultant 2003-2005, assisting with system reinforcement and setting and implementing a realisation strategy for surplus operational and non-operational property throughout Greater London.

Defence Estates on its worldwide valuation 1996-2001, including revaluation of the Overseas Defence Estate in 2001.

Responsible for day to day running of the largest UK valuation project (85,000 assets in 18 countries) over this period, regular reporting, and meeting all deadlines to required quality thresholds.

Health & Safety Executive, as account director 1999-2002 for several UK regions, including receiving instructions, monitoring workflow and monthly reporting. Direct responsibility for all estates advice including landlord and tenant, acquisitions and disposals.



Port of London Authority to devise and subsequently monitor a five year disposal strategy of all non-operational properties. The disposal programme, involving extensive landholdings in the former London Docklands, completed in the late 1990s.